Textainer Group Holdings Limited Reports Fourth-Quarter and Full-Year Results

HAMILTON, Bermuda – (BUSINESS WIRE) – February 15, 2018 – Textainer Group Holdings Limited (NYSE: TGH) ("Textainer", "the Company", "we" and "our"), one of the world's largest lessors of intermodal containers, reported fourth-quarter and full-year 2017 results.

Financial and Business Summaries

- Lease rental income of \$116.3 million for the quarter, an increase of \$4.1 million, or 3.7 percent, from the prior quarter, and \$444.9 million for the full year;
- Net income attributable to Textainer Group Holdings Limited common shareholders of \$17.2 million for the quarter, or \$0.30 per diluted common share, a \$1.3 million decrease from the prior quarter. The decrease was largely due to an increase in third quarter net income resulting from a one-time \$4.8 million tax benefit that largely reversed in the fourth quarter. Pre-tax income for the quarter increased by \$4.3 million from the third quarter;
- Net income attributable to Textainer Group Holdings Limited common shareholders of \$19.4 million for the full year, or \$0.34 per diluted share, an increase of \$71.8 million compared to 2016;
- Adjusted net income⁽¹⁾ of \$14.8 million for the quarter, or \$0.26 per diluted common share, a \$3.8 million decrease from the prior quarter, and \$23.2 million for the full year, or \$0.41 per diluted share, an increase of \$81.1 million from the prior year;
- Adjusted EBITDA⁽¹⁾ of \$100.6 million for the quarter, an improvement of \$0.1 million from the prior quarter, and \$374.5 million for the full year, a \$29.5 million year-on-year increase;
- Utilization averaged 97.4 percent for the quarter and is currently at 97.9 percent, an improvement of 70 basis point over the prior quarter average and 290 basis points over utilization at the start of 2017; and
- Capex orders of approximately \$625 million during 2017.

"We continue to see strong operating results and positive momentum leading into the new year. Lease rental income increased for the fourth consecutive quarter and is up 8% compared to the first quarter of the year as we benefit from new container investments and further improvements in utilization. The impact of these investments will grow going forward as more new containers are delivered and picked up by our customers," stated Philip K. Brewer, President and Chief Executive Officer of Textainer Group Holdings Limited.

"Strong earnings momentum continued as reflected in our \$4.3 million increase in pre-tax profit. We expect the favorable market conditions we are seeing to continue into 2018, mostly driven by solid trade growth, shipping lines preference to lease, and minimal depot inventory. Yields on new leases have moderated slightly but remain attractive and container prices are holding stable at approximately \$2,200. Inventory at the factories has risen to approximately 700,000 TEU, though much of this inventory is already committed to leases and the remainder is appropriate to meet upcoming second quarter demand. Additionally, resale prices have remained high as expected given stable new box prices as well as low depot inventory and container turn-ins."

Key Financial Information (in thousands except for per share and TEU amounts):

| | | QTD | | | | Full-Year | | |
|--|----|-----------|----|-----------|----|------------|-----------|-------------|
| | (| Q4 2017 | (| Q3 2017 | Q | 4 2016 (*) | 2017 | 2016 (*) |
| Lease rental income | \$ | 116,297 | \$ | 112,195 | \$ | 106,709 | \$444,888 | \$460,427 |
| Total revenues | \$ | 129,316 | \$ | 125,600 | \$ | 120,200 | \$490,850 | \$496,236 |
| Income from operations | \$ | 45,310 | \$ | 45,005 | \$ | 9,783 | \$143,866 | \$ 26,210 |
| Net income (loss) attributable to Textainer Group Holdings | | | | | | | | |
| Limited common shareholders | \$ | 17,211 | \$ | 18,481 | \$ | (132) | \$ 19,365 | \$ (52,483) |
| Net income (loss) attributable to Textainer Group Holdings | | | | | | | | |
| Limited common shareholders per diluted common share | \$ | 0.30 | \$ | 0.32 | \$ | - | \$ 0.34 | \$ (0.93) |
| Adjusted net income (loss) (1) | \$ | 14,792 | \$ | 18,635 | \$ | (13,395) | \$ 23,165 | \$ (57,953) |
| Adjusted net income (loss) per diluted common share (1) | \$ | 0.26 | \$ | 0.33 | \$ | (0.24) | \$ 0.41 | \$ (1.02) |
| Adjusted EBITDA (1) | \$ | 100,613 | \$ | 100,606 | \$ | 86,314 | \$374,541 | \$345,000 |
| Average fleet utilization | | 97.4% | ó | 96.7% |) | 94.3% | 96.49 | 6 94.7% |
| Total fleet size at end of period (TEU) | 3 | 3,279,892 | 3 | 3,202,140 | 3 | 3,142,556 | | |
| Owned percentage of total fleet at end of period | | 78.8% | ó | 77.2% |) | 81.0% | ó | |

(*) Certain amounts for the periods ended December 31, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net and to properly account for lease concessions.

"Adjusted net income (loss)" and "adjusted EBITDA" are Non-GAAP Measures that are reconciled to GAAP measures in footnote 1. "Adjusted net income (loss)" is defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before charges to write-off of unamortized deferred debt issuance costs and bond discounts, unrealized gains on interest rate swaps, collars and caps, net and the related impact of reconciling items on income tax expense (benefit) and net income (loss) attributable to the non-controlling interests ("NCI"). "Adjusted EBITDA" is defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before interest income and expense, the write-off of unamortized deferred debt issuance costs and bond discounts, realized (gains) losses on interest rate swaps, collars and caps, net, unrealized gains on interest rate swaps, collars and caps, net, income tax expense (benefit), net income (loss) attributable to the NCI, depreciation expense, container impairment, amortization expense and the related impact of reconciling items on net income (loss) attributable to the NCI. Footnote 1 provides certain qualifications and limitations on the use of Non-GAAP Measures.

Fourth-Quarter and Full-Year Results

Lease rental income increased \$9.6 million for the quarter, compared to the fourth quarter of 2016, primarily due to an increase in average rental rates and higher utilization. Lease rental income decreased \$15.5 million for the year, compared to the full year 2016, primarily due to a decrease in average rental rates, partially offset by an increase in utilization and the average fleet size.

Gain on sale of containers, net increased \$5.0 million for the quarter and \$19.4 million for the year, from the comparable periods in 2016. The increase was primarily due to an increase in average sales proceeds per unit, partially offset by a decrease in volume of sales

Direct container expense decreased \$3.0 million for the quarter and \$2.3 million for the year, from the comparable periods in 2016, mainly due to lower storage costs resulting from higher average utilization in 2017. The decrease for the year was partially offset by higher repositioning expense on recovered Hanjin units.

Depreciation expense decreased \$8.1 million for the quarter and \$5.1 million for the year, from the comparable periods in 2016. The decrease was primarily due to an increase in future residual values on each of our three primary dry container types effective July 1, 2017, partially offset by an increase in the average fleet size, excluding fully depreciated containers.

Container impairment decreased \$12.5 million for the quarter and \$86.6 million for the year, from the comparable periods in 2016. The quarterly decrease was primarily due to a \$11.9 million decrease in impairments to write down the value of containers held for sale to their estimated fair value due to increased resale prices. The 2017 full year decrease was primarily due to a \$51.0 million decrease in impairments to write down the value of containers held for sale to their estimated fair value and a \$11.2 million reversal of previously recorded impairments on containers held for sale, both due to rising used container prices during 2017, as well as a write-down of \$17.4 million on terminated Hanjin direct finance leases in 2016.

Bad debt expense was \$20.7 million lower in 2017 compared to 2016 mainly due to a \$19.0 million provision for the Hanjin bankruptcy in the prior year with no comparable provision recorded in the current year.

The above-mentioned improvements were partially offset by an increase in interest expense including hedging costs of \$2.9 million for the quarter and \$24.5 million for the year, from the comparable periods in 2016, primarily due to higher amortization of deferred debt issuance costs and increased borrowing costs.

For the year, we recorded a tax expense of \$1.6 million. The tax expense in the fourth quarter benefited from the U.S. Tax Cuts and Job Act (TCJA) that was signed into law on December 22, 2017. The most significant effect of the law on the Company was the reduction in the U.S. federal corporate tax rate from 35% to 21%. The TCJA remeasurement of deferred income tax assets and liabilities resulted in a \$3.1 million benefit in the fourth quarter.

Outlook

"Three major determinants of our success in 2018 will be growth in container trade, stable container prices and maintenance of current investment return levels. Forecasted growth in 2018 GDP has increased recently to around 4% due to several factors including

strengthening European economies and the tax cut in the US. Container trade is expected to grow at an even faster rate. We expect container prices to remain stable given the recent increase in steel prices and ongoing demand. Resale prices are also expected to remain high given the level of new container prices and the limited supply of containers placed on sale as a result of near full utilization. Yields on new leases have slightly moderated as competition increases. However, assuming disciplined ordering by lessors and shipping lines, we expect returns to remain at attractive levels." continued Mr. Brewer.

"We enter 2018 with great momentum and the support of a favorable market environment. We were the second largest purchaser of containers among our peers in 2017 and have the size, resources, and liquidity to continue investing in new containers while returns remain attractive. We expect our performance in the first quarter of 2018 to be better than the fourth quarter of 2017, with increasing profitability as we move into 2018." concluded Mr. Brewer.

Investors' Conference Call and Webcast

Textainer will hold a conference call and a Webcast at 11:00 am EDT on Thursday, February 15, 2018 to discuss Textainer's fourth quarter 2017 results. An archive of the Webcast will be available one hour after the live call through February 14, 2019. For callers in the U.S. the dial-in number for the conference call is 1-888-895-5271; for callers outside the U.S. the dial-in number for the conference call is 1-847-619-6547. The participant passcode for both dial-in numbers is 46320999. To access the live Webcast or archive, please visit Textainer's Investor Relations website at http://investor.textainer.com.

About Textainer Group Holdings Limited

Textainer has operated since 1979 and is one of the world's largest lessors of intermodal containers with approximately 3.3 million TEU in our owned and managed fleet. We lease containers to approximately 300 customers, including all of the world's leading international shipping lines, and other lessees. Our fleet consists of standard dry freight, dry freight specials, and refrigerated intermodal containers. We also lease tank containers through our relationship with Trifleet Leasing and are the primary supplier of containers to the U.S. Military. Textainer is one of the largest and most reliable suppliers of new and used containers. In addition to selling older containers from our lease fleet, we buy older containers from our shipping line customers for trading and resale. We sold an average of more than 130,000 containers per year for the last five years to more than 1,400 customers making us one of the largest sellers of used containers. Textainer operates via a network of 14 offices and more than 500 independent depots worldwide.

Important Cautionary Information Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of U.S. securities laws. Forward-looking statements include statements that are not statements of historical facts and include, without limitation, statements regarding: (i) the favorable impact of container investments in future periods; (ii) favorable market conditions in 2018; (iii) appropriateness of current factory inventory to meet second quarter demand; (iv) forecasts of GDP and container trade growth; (v) stability of new container and resale container prices; (vi) yields on new leases remaining at attractive levels; (vii) first quarter of 2018 performance to be better than the fourth quarter of 2017. Readers are cautioned that these forward-looking statements involve risks and uncertainties, are only predictions and may differ materially from actual future events or results. These risks and uncertainties include, without limitation, the following items that could materially and negatively impact our business, results of operations, cash flows, financial condition and future prospects: any deceleration or reversal of the current domestic and global economic conditions; lease rates may decrease and lessees may default, which could decrease revenue and increase storage, repositioning, collection and recovery expenses; the demand for leased containers depends on many political and economic factors and is tied to international trade and if demand decreases due to increased barriers to trade or political or economic factors, or for other reasons, it reduces demand for intermodal container leasing; as we increase the number of containers in our owned fleet, we increase our capital at risk and may need to incur more debt, which could result in financial instability; Textainer faces extensive competition in the container leasing industry which tends to depress returns; the international nature of the container shipping industry exposes Textainer to numerous risks; gains and losses associated with the disposition of used equipment may fluctuate; our indebtedness reduces our financial flexibility and could impede our ability to operate; and other risks and uncertainties, including those set forth in Textainer's filings with the Securities and Exchange Commission. For a discussion of some of these risks and uncertainties, see Item 3 "Key Information—Risk Factors" in Textainer's Annual Report on Form 20-F filed with the Securities and Exchange Commission on March 27, 2017.

Textainer's views, estimates, plans and outlook as described within this document may change subsequent to the release of this press release. Textainer is under no obligation to modify or update any or all of the statements it has made herein despite any subsequent changes Textainer may make in its views, estimates, plans or outlook for the future.

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Condensed Consolidated Statements of Comprehensive Income (Loss)
Three Months and Years Ended December 31, 2017 and 2016
(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

| | Three Months Ended December 31, | | | | Years Ended D | | · · · · · · · · · · · · · · · · · · · | |
|--|---------------------------------|--------------------|---------|--------------------|---------------|----------------------|---------------------------------------|------------------|
| D | 20 | 17 | 2 | 2016 (a) | 20 |)17 | 2016 | (a) |
| Revenues: Lease rental income | | ¢ 117 207 | | ¢10700 | | ¢ 444 000 | | ¢ 460, 427 |
| | | \$116,297 4,045 | | \$106,709 3,646 | | \$ 444,888 14,994 | | \$460,427 |
| Management fees | | 4,043 | | | | | | 13,420 |
| Trading container sales proceeds Gain on sale of containers, net | | 8,305 | | 6,525 3,320 | | 4,758 26,210 | | 15,628 6,761 |
| Total revenues | | 129,316 | | 120,200 | | 490,850 | | 496,236 |
| | | 129,310 | | 120,200 | | 490,630 | | 490,230 |
| Operating expenses: Direct container expense | | 14,747 | | 17 727 | | 60.221 | | 62.506 |
| Cost of trading containers sold | | 456 | | 17,727 4,999 | | 60,321 3,302 | | 62,596 15,904 |
| Depreciation expense | | 55,437 | | , | | | | 236,144 |
| Container impairment | | 1,591 | | 63,530 14,125 | | 231,043 8.072 | | 94,623 |
| Amortization expense | | 1,045 | | 937 | | 4,092 | | 5,053 |
| General and administrative expense | | 8,811 | | 6,399 | | 30,697 | | 26,311 |
| - | | 1,314 | | 1,174 | | 3,481 | | 2,242 |
| Short-term incentive compensation expense Long-term incentive compensation expense | | 1,314 | | 1,174 | | 5,499 | | 5,987 |
| Bad debt (benefit) expense, net | | (640) | | 1,423 | | 477 | | 21,166 |
| The state of the s | | | | | | | | |
| Total operating expenses | | 84,006 | | 110,417 | | 346,984 | | 470,026 |
| Income from operations | | 45,310 | | 9,783 | | 143,866 | | 26,210 |
| Other (expense) income: | | (20,000) | | (22.072) | | (117.475) | | (05.015) |
| Interest expense | | (29,089) | | (23,972) | | (117,475) | | (85,215) |
| Write-off of unamortized deferred debt issuance costs | | (0.1) | | | | (7.550) | | |
| and bond discounts | | (84) 205 | | 126 | | (7,550) 613 | | 408 |
| Interest income Realized gains (losses) on interest rate swaps, collars and | | 203 | | 120 | | 013 | | 408 |
| caps, net | | 296 | | (1,929) | | (1,191) | | (8,928) |
| Unrealized gains on interest rate swaps, collars and | | 290 | | (1,929) | | (1,191) | | (0,920) |
| caps, net | | 2,881 | | 15,252 | | 4,094 | | 6,210 |
| Other, net | | 2,001 | | 13,232 | | 3 | | (8) |
| Net other expense | | (25,787) | | (10,522) | | (121,506) | | (87,533) |
| Income (loss) before income tax and | | (23,767) | | (10,322) | | (121,300) | | (67,333) |
| noncontrolling interests | | 19,523 | | (739) | | 22,360 | | (61,323) |
| Income tax (expense) benefit, net | | (1,187) | | 1,094 | | (1,618) | | 3,447 |
| Net income (loss) | | 18,336 | | 355 | | 20,742 | | (57,876) |
| Less: Net (income) loss attributable to the noncontrolling | | 10,550 | | 333 | | 20,742 | | (37,070) |
| interests | (1,125) | | (48 | 37) | (1,377) | | 5,393 | |
| Net income (loss) attributable to Textainer Group | (1,120) | | (.0 | . , | (1,0,7,7 | | 0,000 | |
| Holdings Limited common shareholders | \$17,211 | | \$ (13 | 32) | \$19,365 | 9 | \$(52,483) | |
| Net income (loss) attributable to Textainer Group Holdings | | | - | = ′ | _ | - | | |
| Limited common shareholders per share: | | | | | | | | |
| Basic | \$ 0.30 | | \$ (0.0 | 00) | \$ 0.34 | 9 | \$ (0.93) | |
| Diluted | \$ 0.30 | | \$ (0.0 | | \$ 0.34 | | \$ (0.93) | |
| Weighted average shares outstanding (in thousands): | | | | - / | | | (() | |
| Basic | 56,961 | | 56,69 | 0 | 56,845 | | 56,608 | |
| Diluted | 57,505 | | 56,69 | | 57,159 | | 56,608 | |
| Other comprehensive income (loss): | , | | .,., | | ., | | , | |
| Foreign currency translation adjustments | | 58 | | (151) | | 207 | | (233) |
| Comprehensive income (loss) | | 18,394 | | 204 | | 20,949 | | (58,109) |
| Comprehensive (income) loss attributable to the | | ,, | | 23. | | , | | (= =,10) |
| noncontrolling interests | | (1,125) | | (487) | | (1,377) | | 5,393 |
| Comprehensive income (loss) attributable to Textainer | | | | | | | | |
| Group Holdings Limited common shareholders | | \$ 17,269 | | \$ (283) | | \$ 19,572 | | \$ (52,716) |

⁽a) Certain amounts for the periods ended December 31, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net and to properly account for lease concessions.

Condensed Consolidated Balance Sheets December 31, 2017 and 2016 (Unaudited)

(All currency expressed in United States dollars in thousands)

| | | 2017 | 2016 (a) |
|--|----|-----------|-----------------|
| Assets | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ | 137,894 | \$ 84,045 |
| Accounts receivable, net of allowance for doubtful accounts of \$5,775 and \$31,844 in 2017 and | | | |
| 2016, respectively | | 78,312 | 76,547 |
| Net investment in direct financing and sales-type leases | | 56,959 | 64,951 |
| Trading containers | | 10,752 | 4,363 |
| Containers held for sale | | 22,089 | 25,513 |
| Prepaid expenses and other current assets | | 12,243 | 13,584 |
| Insurance receivable | | 15,909 | 44,785 |
| Due from affiliates, net | | 1,134 | 869 |
| Total current assets | | 335,292 | 314,657 |
| Restricted cash | | 99,675 | 58,078 |
| Containers, net of accumulated depreciation of \$1,172,355 and \$990,784 at 2017 and 2016, respectively | | 3,791,610 | 3,717,542 |
| Net investment in direct financing and sales-type leases | | 125,665 | 172,283 |
| Fixed assets, net of accumulated depreciation of \$10,788 and \$10,136 at 2017 and | | ,000 | -,- 00 |
| 2016, respectively | | 2,151 | 1,993 |
| Intangible assets, net of accumulated amortization of \$44,279 and \$40,762 at 2017 and | | Í | , |
| 2016, respectively | | 11,105 | 15,197 |
| Interest rate swaps, collars and caps | | 7,787 | 4,816 |
| Deferred taxes | | 1,563 | 1,385 |
| Other assets | | 5,494 | 8,075 |
| Total assets | \$ | 4,380,342 | \$ 4,294,026 |
| Liabilities and Equity | = | , | |
| Current liabilities: | | | |
| Accounts payable | \$ | 6,867 | \$ 12,060 |
| Accrued expenses | · | 13,365 | 9,721 |
| Container contracts payable | | 131,087 | 11,990 |
| Other liabilities | | 235 | 265 |
| Due to owners, net | | 11,131 | 18,132 |
| Debt, net of unamortized deferred financing costs of \$3,989 and \$6,137 at 2017 and 2016, respectively | | 233,681 | 205,081 |
| Total current liabilities | | 396,366 | 257,249 |
| Debt, net of unamortized deferred financing costs of \$20,045 and \$10,267 at 2017 and 2016, respectively | | 2,756,627 | 2,833,216 |
| Interest rate swaps, collars and caps | | 81 | 1,204 |
| Income tax payable | | 9,081 | 9,076 |
| Deferred taxes | | 5,881 | 6,237 |
| Other liabilities | | 2,024 | 2,259 |
| Total liabilities | | 3,170,060 | 3,109,241 |
| Equity: | | -,, | -,, |
| Textainer Group Holdings Limited shareholders' equity: | | | |
| Common shares, \$0.01 par value. Authorized 140,000,000 shares; 57,727,220 shares issued and 57,097,220 shares outstanding at 2017; 57,417,119 shares issued and | | | |
| 56,787,119 shares outstanding at 2016 | | 578 | 575 |
| Additional paid-in capital | | 397,821 | 390,780 |
| Treasury shares, at cost, 630,000 shares | | (9,149) | (9,149) |
| Accumulated other comprehensive income | | (309) | (516) |
| Retained earnings | | 763,601 | 744,236 |
| Total Textainer Group Holdings Limited shareholders' equity | | 1,152,542 | 1,125,926 |
| Noncontrolling interest | | 57,740 | 58,859 |
| Total equity | | 1,210,282 | 1,184,785 |
| Total liabilities and equity | \$ | 4,380,342 | \$ 4,294,026 |

⁽a) Certain amounts as of December 31, 2016 have been restated for immaterial corrections related to the calculation of gain on sale of containers, net, to properly account for lease concessions and to reclassify debt balances to conform with the 2017 presentation.

Condensed Consolidated Statements of Cash Flows Years Ended December 31, 2017 and 2016 (Unaudited)

(All currency expressed in United States dollars in thousands)

| | 2017 | 2016 (a) |
|---|-------------|-------------|
| Cash flows from operating activities: | | |
| Net income (loss) | \$ 20,742 | \$ (57,876) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation expense | 231,043 | 236,144 |
| Container impairment | 8,072 | 94,623 |
| Bad debt expense, net | 477 | 21,166 |
| Unrealized gains on interest rate swaps, collars and caps, net | (4,094) | (6,210) |
| Amortization and write-off of unamortized deferred debt issuance costs and accretion of bond discount | 20,814 | 9,704 |
| Amortization of intangible assets | 4,092 | 5,053 |
| Gain on sale of containers, net | (26,210) | (6,761) |
| Share-based compensation expense | 6,083 | 6,573 |
| Changes in operating assets and liabilities | (10,044) | (24,522) |
| Total adjustments | 230,233 | 335,770 |
| Net cash provided by operating activities | 250,975 | 277,894 |
| Cash flows from investing activities: | | |
| Purchase of containers and fixed assets | (300,125) | (505,528) |
| Proceeds from sale of containers and fixed assets | 135,299 | 126,560 |
| Receipt of payments on direct financing and sales-type leases, net of income earned | 66,846 | 90,343 |
| Insurance proceeds received for unrecoverable containers | 12,616 | 8,195 |
| Net cash provided by (used in) investing activities | (85,364) | (280,430) |
| Cash flows from financing activities: | | |
| Proceeds from debt | 1,729,580 | 582,500 |
| Principal payments on debt | (1,770,715) | (551,586) |
| Debt issuance costs | (27,702) | (5,969) |
| Issuance of common shares upon exercise of share options | 961 | |
| Net tax benefit from share-based compensation awards | | (810) |
| Dividends paid to noncontrolling interest | (2,496) | _ |
| Dividends paid to shareholders | _ | (28,754) |
| Net cash used in financing activities | (70,372) | (4,619) |
| Effect of exchange rate changes | 207 | (233) |
| Net increase (decrease) in cash, cash equivalents and restricted cash | 95,446 | (7,388) |
| Cash, cash equivalents and restricted cash, beginning of the year | 142,123 | 149,511 |
| Cash, cash equivalents and restricted cash, end of the period | \$ 237,569 | \$ 142,123 |

⁽a) Certain amounts for the period ended December 31, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net and to properly account for lease concessions, to reclassify debt balances in order to conform with the 2017 presentation and for the adoption of Accounting Standards Update No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments and Accounting Standards Update No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash.

Reconciliation of GAAP financial measures to non-GAAP financial measures
Three Months and Years Ended December 31, 2017 and 2016
(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

- (1) The following is a reconciliation of certain GAAP measures to non-GAAP financial measures (such items listed in (a) to (d) below and defined as "Non-GAAP Measures") for the three months and years ended December 31, 2017 and 2016, including:
 - (a) net income (loss) attributable to Textainer Group Holdings Limited common shareholders to adjusted EBITDA (Adjusted EBITDA defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before interest income and expense, realized (gains) losses on interest rate swaps, collars and caps, net, unrealized gains on interest rate swaps, collars and caps, net, income tax (expense) benefit, net income (loss) attributable to the noncontrolling interests ("NCI"), depreciation expense, container impairment, amortization expense and the related impact of reconciling items on net income (loss) attributable to the NCI);
 - (b) net cash provided by operating activities to Adjusted EBITDA;
 - (c) net income (loss) attributable to Textainer Group Holdings Limited common shareholders to adjusted net income (loss) (defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before the write-off of unamortized deferred debt issuance costs and bond discounts, unrealized gains on interest rate swaps, collars and caps, net, the related impact of reconciling items on income tax (expense) benefit and net income (loss) attributable to the NCI); and
 - (d) net income (loss) attributable to Textainer Group Holdings Limited common shareholders per diluted common share to adjusted net income (loss) per diluted common share (defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders per diluted common share before the write-off of unamortized deferred debt issuance costs and bond discounts, unrealized gains on interest rate swaps, collars and caps, net, the related impact of reconciling items on income tax (expense) benefit and net income (loss) attributable to the NCI).

Non-GAAP Measures are not financial measures calculated in accordance with U.S. generally accepted accounting principles ("GAAP") and should not be considered as an alternative to net income (loss), income from operations or any other performance measures derived in accordance with GAAP or as an alternative to cash flows from operating activities as a measure of our liquidity. Non-GAAP Measures are presented solely as supplemental disclosures. Management believes that adjusted EBITDA may be a useful performance measure that is widely used within our industry and adjusted net income (loss) may be a useful performance measure because Textainer intends to hold its interest rate swaps, collars and caps until maturity and over the life of an interest rate swap, collar or cap the unrealized gains will net to zero. Adjusted EBITDA is not calculated in the same manner by all companies and, accordingly, may not be an appropriate measure for comparison.

Management also believes that adjusted net income and adjusted net income (loss) per diluted common share are useful in evaluating our operating performance because unrealized gains on interest rate swaps, collars and caps, net is a noncash, non-operating item. We believe Non-GAAP Measures provide useful information on our earnings from ongoing operations. We believe that adjusted EBITDA provides useful information on our ability to service our long-term debt and other fixed obligations and on our ability to fund our expected growth with internally generated funds. Non-GAAP Measures have limitations as analytical tools, and you should not consider either of them in isolation, or as a substitute for analysis of our operating results or cash flows as reported under GAAP. Some of these limitations are:

- They do not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- They do not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect interest expense or cash requirements necessary to service interest or principal payments on our debt;
- Although depreciation expense and container impairment is a noncash charge, the assets being depreciated may be replaced in the future, and neither adjusted EBITDA, adjusted net income (loss) or adjusted net income (loss) per diluted common share reflects any cash requirements for such replacements;
- They are not adjusted for all noncash income or expense items that are reflected in our statements of cash flows; and
- Other companies in our industry may calculate these measures differently than we do, limiting their usefulness as comparative measures.

| | Decem 2017 (Dollars in | nths Ended aber 31, 2016 (a) thousands) idited) | Years Ended December 31, 2017 2016 (a) (Dollars in thousands) (Unaudited) | |
|--|------------------------------|---|---|------------|
| Reconciliation of adjusted net income (loss): | | | | |
| Net income (loss) attributable to Textainer Group Holdings | | | | |
| Limited common shareholders | \$17,211 | \$ (132) | \$19,365 | \$(52,483) |
| Adjustments: | | | | |
| Write-off of unamortized deferred debt issuance costs and bond discounts | 84 | | 7,550 | |
| Unrealized gains on interest rate swaps, collars and caps, net | (2,881) | (15,252) | (4,094) | (6,210) |
| Impact of reconciling items on income tax expense (benefit) | 47 | 253 | (56) | 104 |
| Impact of reconciling items on net income (loss) attributable to | | | | |
| the noncontrolling interests | 331 | 1,736 | 400 | 636 |
| Adjusted net income (loss) | \$14,792 | \$(13,395) | \$23,165 | \$(57,953) |
| Reconciliation of adjusted net income (loss) per diluted common share: | | | | |
| Net income (loss) attributable to Textainer Group Holdings | | | | |
| Limited common shareholders per diluted common share | \$ 0.30 | \$ — | \$ 0.34 | \$ (0.93) |
| Adjustments: | | | | |
| Write-off of unamortized deferred debt issuance costs and bond discounts | | | 0.13 | |
| Unrealized gains on interest rate swaps, collars and caps, net | (0.05) | (0.27) | (0.07) | (0.10) |
| Impact of reconciling items on income tax expense (benefit) | | | | |
| Impact of reconciling items on net income (loss) attributable to | | | | |
| the noncontrolling interests | 0.01 | 0.03 | 0.01 | 0.01 |
| Adjusted net income (loss) per diluted common share | \$ 0.26 | \$ (0.24) | \$ 0.41 | \$ (1.02) |

⁽a) Certain amounts for the periods ended December 31, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net and to properly account for lease concessions.

| | Decemb 2017 (Dollars in t (Unauc | 2016 (a) housands) | Decem 2017 (Dollars in (Unau | 2016 (a) thousands) | |
|--|---|-----------------------|---------------------------------------|------------------------|--|
| Reconciliation of adjusted EBITDA: | | | | | |
| Net income (loss) attributable to Textainer Group Holdings | | | | | |
| Limited common shareholders | \$ 17,211 | \$ (132) | \$ 19,365 | \$ (52,483) | |
| Adjustments: | | | | | |
| Interest income | (205) | (126) | (613) | (408) | |
| Interest expense | 29,089 | 23,972 | 117,475 | 85,215 | |
| Write-off of unamortized deferred debt issuance costs and bond discounts | 84 | _ | 7,550 | _ | |
| Realized (gains) losses on interest rate swaps, collars and caps, net | (296) | 1,929 | 1,191 | 8,928 | |
| Unrealized gains on interest rate swaps, collars and caps, net | (2,881) | (15,252) | (4,094) | (6,210) | |
| Income tax expense (benefit) | 1,187 | (1,094) | 1,618 | (3,447) | |
| Net income (loss) attributable to the noncontrolling interests | 1,125 | 487 | 1,377 | (5,393) | |
| Depreciation expense | 55,437 | 63,530 | 231,043 | 236,144 | |
| Container impairment | 1,591 | 14,125 | 8,072 | 94,623 | |
| Amortization expense | 1,045 | 937 | 4,092 | 5,053 | |
| Impact of reconciling items on net income (loss) attributable to | | | | | |
| the noncontrolling interests | (2,774) | (2,062) | (12,535) | (17,022) | |
| Adjusted EBITDA | \$100,613 | \$ 86,314 | \$374,541 | \$345,000 | |
| Net cash provided by operating activities | | | \$250,975 | \$277,894 | |
| Adjustments: | | | | | |
| Bad debt expense, net | | | (477) | (21,166) | |
| Amortization and write-off of unamortized deferred debt issuance costs | | | | | |
| and accretion of bond discount | | | (20,814) | (9,704) | |
| Gain on sale of containers, net | | | 26,210 | 6,761 | |
| Share-based compensation expense | | | (6,083) | (6,573) | |
| Interest income | | | (613) | | |
| Interest expense | | | 117,475 | 85,215 | |
| Write-off of unamortized deferred debt issuance costs and bond discounts | | | 7,550 | _ | |
| Realized losses on interest rate swaps, collars and caps, net | | | 1,191 | 8,928 | |
| Income tax expense (benefit) | | | 1,618 | (3,447) | |
| Changes in operating assets and liabilities | | | 10,044 | 24,522 | |
| Impact of reconciling items on net income (loss) attributable to | | | | | |
| the noncontrolling interests | | | (12,535) | (17,022) | |
| Adjusted EBITDA | | | \$374,541 | \$345,000 | |

Three Months Ended

Years Ended

⁽a) Certain amounts for the periods ended December 31, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net and to properly account for lease concessions, and for the adoption of Accounting Standards Update No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments.